

**SECTION L - INSTRUCTIONS, CONDITIONS, AND NOTICES TO OFFERORS OR RESPONDENTS**

**L.1 FAR 52.252-1 SOLICITATION PROVISIONS INCORPORATED BY REFERENCE (FEB 1998)**

This solicitation incorporates one or more solicitation provisions by reference, with the same force and effect as if they were given in full text. Upon request, the Contracting Officer will make their full text available. In lieu of submitting the full text of those provisions, the Offeror may identify the provision by paragraph identifier and provide the appropriate information with its quotation or offer. Also, the full text of a solicitation provision may be accessed electronically at this address: <https://www.acquisition.gov/far/>

FAR	TITLE	DATE
52.204-7	SYSTEM FOR AWARD MANAGEMENT	OCT 2018
52.204-16	COMMERCIAL AND GOVERNMENT ENTITY CODE REPORTING	AUG 2020
52.207-6	SOLICITATION OF OFFERS FROM SMALL BUSINESS CONCERNS AND SMALL BUSINESS TEAMING ARRANGEMENTS OF JOINT VENTURES (MULTIPLE-AWARD CONTRACTS)	OCT 2016
52.214-34	SUBMISSION OF OFFERS IN THE ENGLISH LANGUAGE	APR 1991
52.214-35	SUBMISSION OF OFFERS IN U.S. CURRENCY	APR 1991
52.215-1	INSTRUCTIONS TO OFFERORS - COMPETITIVE ACQUISITION	JAN 2017
52.222-24	PRE-AWARD ON-SITE EQUAL OPPORTUNITY COMPLIANCE EVALUATION	FEB 1999
52.222-46	EVALUATION OF COMPENSATION FOR PROFESSIONAL EMPLOYEES	FEB 1993
52.222-56	CERTIFICATION REGARDING TRAFFICKING IN PERSONS COMPLIANCE PLAN	OCT 2020
52.237-10	IDENTIFICATION OF UNCOMPENSATED OVERTIME	MAR 2015

**L.2 FAR AND GSAM/R PROVISIONS**

The following FAR and General Services Manual/Regulation (GSAM/R) provisions are applicable to this solicitation and are provided in full text.

**L.2.1 FAR 52.216-1 Type of Contract (APR 1984)**

The Government contemplates the award of multiple indefinite-delivery, indefinite-quantity contracts resulting from this solicitation.

(End of provision)

**L.2.2 FAR 52.216-27 Single or Multiple Awards (OCT 1995)**

The Services Multi-Agency Contract (MAC) program spans many NAICS Codes and NAICS Code Exceptions which are functionally aligned and grouped based on type of service. These groupings are referred to as Domains. Domains are designed to align order requirements to qualified industry partners. See the table in Section C.2 for a detailed description and list of Domains, including function, NAICS, and small business size standards. Additional domains may be added in the future in accordance with Section C.3 and H.X.

Multiple awards will be made in each of the domains. There is no limitation on the number of awards resulting from this solicitation to establish the initial Services MAC domains. All Offerors meeting the stated solicitation qualifications will be eligible for award. A single Offeror may compete for one or more Domains.

(End of provision)

**L.2.3 FAR 52.233-2 Service of Protest (SEP 2006)**

(a) Protests, as defined in section 33.101 of the Federal Acquisition Regulation, that are filed directly with an agency, and copies of any protests filed with the Government Accountability Office (GAO), shall be served on the Contracting Officer (addressed as follows) by obtaining written and dated acknowledgment of receipt from:

**Point of Contact will be added at a later date.**

(b) The copy of any protest shall be received in the office designated above within one day of filing a protest with the GAO.

(End of provision)

**L.2.4 GSAR 552.217-71 NOTICE REGARDING OPTION(S) (NOV 1992)**

The General Services Administration (GSA) has included options to extend the term of this contract in order to demonstrate the value it places on quality performance by providing a mechanism for continuing a contractual relationship with a successful Offeror that performs at a level which meets or exceeds GSA's quality performance expectations as communicated to the Contractor, in writing, by the Contracting Officer or designated representative. When deciding whether to exercise the option, the Contracting Officer will consider the quality of the Contractor's past performance under this contract in accordance with 48 CFR 517.207.

(End of provision)

### **L.3 PROPOSAL SUBMISSION INSTRUCTIONS**

The following instructions are for the preparation and submission of proposals. The purpose of this section is to establish requirements for the format and content of proposals so proposals contain all essential information and can be evaluated equitably.

Offerors are instructed to read the entire solicitation document, including all attachments in Section J, prior to submitting questions and/or preparing an offer. Omission of any information from the proposal submission requirements may result in rejection of the offer.

The Services MAC Program will consist of six separate and distinct MA-IDIQ contracts designated under the following small business set-aside programs, including an additional IDIQ that will be awarded on an unrestricted basis.

- Total Small Business
- 8(a) Small Business
- HUBZone Small Business
- Service-Disabled Veteran-Owned Small Business
- Woman-Owned Small Business
- Unrestricted

An Offeror (as identified in Block 15A of the SF33) may submit a proposal to be considered for any of the solicitations it is eligible for (i.e., A HUBZone small business Offeror may submit a proposal to be considered for the HUBZone set-aside and a separate proposal to be considered for the small business set-aside).

The Government intends to use a proposal management system for proposal preparation, proposal evaluation, and contract management purposes. The Proposal Management System includes functionality to streamline submission of multiple offers across solicitations (e.g. unrestricted, small business, 8(a), etc.). Training will be provided to contractors regarding the use of this system for proposal submission and post award requirements. Additional information will be provided prior to the final RFP.

All information within the page limitations of the proposal is subject to evaluation. The Government will evaluate proposals in accordance with the evaluation criteria set forth in Sections L and M of this solicitation.

Offerors may make minor formatting changes to Section K and Section J templates used in proposal submission. For example, minor formatting changes include such things as adjusting page breaks, adding corporate identification logos, identifying proposal volume identifiers in the headers and footers, including disclaimers of proprietary information.

The electronic solicitation documents, as posted on <http://www.sam.gov>, shall be the "official" documents for this solicitation. In the event of a discrepancy between the electronic solicitation documents, as posted on <http://www.sam.gov>, and the Proposal Management System, the electronic solicitation documents on <http://www.sam.gov>, take precedence.

The Government will not reimburse Offerors for any cost incurred for the preparation and submission of a proposal in response to this solicitation.

All proposal information is subject to verification by the Government, and the Government reserves the right to verify information claimed in the proposal through any means available (e.g. CPARS, FPDS-NG, USASpending.gov, customer references, etc.). The Offeror is required to ensure all proposal information submitted is verifiable. If the GSA Source Selection Team detects a high degree of unverifiable, contradictory or unsubstantiated information submitted in an Offeror's proposal, the Government will end the proposal evaluation, and the Offeror will be removed from award consideration. Falsification of any proposal submission, documents, or statements may subject the Offeror to civil or criminal prosecution under Section 1001 of Title 18 of the United States Code.

In accordance with 41 U.S.C. 3306(c) and associated GSA Class Deviation CD-2020-14, cost and pricing information shall not be considered at the Master Contract level.

NOTE: This solicitation instructs Offerors to provide supporting documentation for all claimed evaluation criteria. While some sub-sections of Section L may indicate an Offeror shall provide a particular form of documentation for validation purposes, Offerors may provide additional verifiable documentation to validate any claimed credits and qualifications.

### **L.3.1 Official Legal Offering Entity**

All the evaluation elements an Offeror is claiming credit for in accordance with Section L.5 must be in the Offeror's name as submitted in Block 15A on the Standard Form (SF) 33, Solicitation, Offer and Award, with a corresponding CAGE Code and Unique Entity Identifier (UEI) in SAM.GOV that matches the Offeror name on the SF33, Block 15A. (See Section L.5.1.1.). Due to the recent transition from DUNS to UEI, SF33s issued before 4 April 2022 may reflect the offeror's previously assigned DUNS number, and are considered acceptable.

See Section L.3.2, L.5.1.3 and L.5.1.4 for the only exceptions to this requirement.

### **L.3.2 Mergers, Acquisitions, Novations, and Change-of-Name Agreements, as Applicable**

By the closing date of this solicitation, if a company has acquired part or all of another company, the transferee company (the company acquiring the other company) may claim evaluation credit for Qualifying Projects (See L.5.2.) and the past performance of those projects so long as a government-approved novation of a U.S. Federal contract from one contractor to another has been made. The company who sold the part of its company that performed the project may not claim the novated project(s) in a Services MAC proposal.

For example, Company XYZ performed a Qualifying Project under its Subsidiary, ABC Inc. under Contract Number 12345. Company XYZ sold ABC Inc. to FGH Company and Contract Number 12345 was officially novated to FGH Company by a Contracting Officer on May 1, 2020. FGH Company (and only FGH Company) can claim credit for the qualifying project under Contract Number 12345 once the novation is completed. Company XYZ may not claim Contract Number 12345 once the novation is completed.

### **L.3.3 Inverted Domestic Corporations**

Inverted Domestic Corporations are not eligible for award under this solicitation.

“Inverted Domestic Corporation”, as defined in FAR 52.209-10, means a foreign incorporated entity which is treated as an inverted domestic corporation under 6 U.S.C. 395(b), i.e., a corporation that used to be incorporated in the United States, or used to be a partnership in the United States, but now is incorporated in a foreign country, or is a subsidiary whose parent corporation is incorporated in a foreign country, that meets the criteria specified in 6 U.S.C. 395(b), applied in accordance with the rules and definitions of 6 U.S.C. 395(c). An inverted domestic corporation as herein defined does not meet the definition of an inverted domestic corporation as defined by the Internal Revenue Code at 26 U.S.C. 7874.

### **L.3.4 Proposal Due Date and Submission Instructions**

THESE INSTRUCTIONS WILL BE INCLUDED IN FINAL RFP

### **L.3.5 Solicitation Questions**

THESE INSTRUCTIONS WILL BE INCLUDED IN FINAL RFP

### **L.3.6 Pre-proposal Conference**

THESE INSTRUCTIONS WILL BE INCLUDED IN FINAL RFP

#### L.4 PROPOSAL FORMAT AND LIMITATIONS

Offerors must submit all documentation and proposal contents exclusively via the Proposal Management System. Proposals submitted through other methods will not be considered.

The Proposal Management System will guide Offerors through the submission process. The format of the Offeror's proposal shall be organized, as dictated by the system, into seven (7) separate electronic folders by Volume Number and Title as follows:

- Volume 1 – General
- Volume 2 – Qualifying Project Experience
- Volume 3 – Federal Prime Contractor Experience
- Volume 4 – Government-approved Systems, Rates, and Clearances
- Volume 5 – Other Certifications
- Volume 6 – Past Performance
- Volume 7 – Responsibility

Offerors shall ensure all proposal files are uploaded in an uncompressed native format. Nothing may be included except the proposal files in accordance with the instructions in Section L.5.

A table of page limitations will be added at a future date.

A MA-IDIQ contract will result from this solicitation and multiple awards will be made in one or more of the domains. Qualifying Projects (QPs) and Federal Experience Projects (FEPs) submitted under Sections L.5.2 and L.5.3, respectively, may not be used in more than one proposal within a single Domain and solicitation. However, Offerors may submit a project across Services MAC solicitations (e.g. HUBZone and small business) without penalty.

QPs and FEPs used in more than one proposal in a given Domain and Services MAC solicitation will be removed from all proposals and will not be evaluated as part of any Offeror's proposal. It is the Offeror's sole responsibility to ensure that the projects submitted as part of its proposal are not submitted in any other proposals for the same Domain and solicitation.

For example: QP/FEP#1 may be submitted to the Technical and Engineering Domain, Small Business solicitation; and may also be submitted to the Technical and Engineering Domain, HUBZone solicitation as these are not competing solicitations. However, if QP/FEP#1 is found twice within the Technical and Engineering Domain, HUBZone solicitation, QP/FEP#1 will be removed from all proposals and will not be evaluated as part of any Offeror's proposal.

There can be only one privity of contract offer under each Domain and Services MAC solicitation (e.g. HUBZone, Small Business, etc.). In other words, either a prime Offeror itself or a member

of a Joint Venture may not also be a member on another Joint Venture offer within the same Domain and solicitation. All offers violating this prohibition will be rejected with no further evaluation.

It is the sole responsibility of the Offeror to ensure that the electronic files submitted are virus free and can be opened and read by the Government. Proposal submissions shall not be locked, encrypted, or otherwise contain barriers to opening by the Government.

To the maximum extent practicable, all proposal documents should be in Adobe (pdf) format.

## **L.5 PROPOSAL CONTENT**

To be considered for an award, the Offeror must adhere to the directions and submit the following proposal Volumes through the Proposal Management System.

### **L.5.1 Volume 1 - General**

Volume 1 submissions are mandatory requirements to be eligible for award.

#### **L.5.1.1 Standard Form (SF) 33**

“Offeror” means the official legal offering entity identified in Block 15A on the Standard Form (SF) 33, Solicitation, Offer and Award.

Using the SF33 form, Solicitation, Offer and Award, posted with the solicitation in <http://www.sam.gov>, the Offeror shall fill out blocks 13 through 18 accordingly;

1. The Government requires a minimum acceptance period of not less than 365 calendar days. The Government has filled in Block 12 of the SF33 with the minimum acceptance period of 365 calendar days. "Acceptance Period" means the number of calendar days available to the Government for awarding a Contract from the date specified in this solicitation for receipt of offers. Your offer may only specify an acceptance period that is equal to or longer than the Government's minimum requirement.
2. Offerors will be prompted within the proposal management system prior to submission of any offer, to acknowledge that they have read, understand, and agree to any and all amendments issued under this RFP.
3. The Offeror's Legal Name and Address in Block 15A on the SF33 must match the information for the Offeror in SAM.GOV at <http://www.sam.gov>, including the corresponding Commercial and Government Agency (CAGE) Code Number and Unique Entity Identifier (UEI). The Offeror shall also include their UEI within Block 15A. The information within Block 15A will be used to determine the offering entity.

4. The Name, Title, Signature and Date identified in Block 16, 17, 18, must be an authorized representative with authority to commit the Offeror to contractual obligations.

#### **L.5.1.2 Document Verification and Self-Scored Qualifications Matrix**

The Offeror is required to complete a document verification and self-scored qualifications matrix within the proposal management system that will identify which Domain(s) the offer is applicable and provide a self-assessment identifying the claimed credits within the proposal.

#### **L.5.1.3 Contractor Teaming Arrangements, if applicable**

Contractor teaming arrangement (CTA) means an arrangement in which, as defined under FAR 9.601 –

1. Two or more companies form a partnership or joint venture to act as a potential Prime Contractor; or
2. A potential Prime Contractor agrees with one or more other companies to have them act as its subcontractors under a specified Government contract or acquisition program.

A team of two or more business concerns may submit an offer as a small business, so long as each concern is small under one or more size standards corresponding to a NAICS code within a particular Domain, or qualify as small under one of the exceptions to affiliation set forth in 13 CFR § 121.103(b). If the Government determines the Offeror meets the qualification standard for a particular domain, the firm would be awarded all Domain CLINs in which all team members do not exceed the represented size standard. The awarded CLINs (and associated NAICS codes) represent the fair opportunity pools in which the awardee may compete. Offerors will not be awarded any Domain CLINs in which any team member represents its size as other than small unless an exception to affiliation exists set forth in 13 CFR § 121.103(b).

#### **L.5.1.3.1 Partnership or Joint Venture, if applicable**

Two or more companies may form a partnership or joint venture, hereafter referred to as a “joint venture,” to submit a proposal in response to this solicitation.

Offerors submitting as a joint venture may submit a proposal under this solicitation subject to the following conditions:

1. The joint venture is registered in SAM.GOV and has a corresponding UEI Number. Joint-venture offers must be made in the name of the joint-venture entity.



2. The joint venture meets the definition of a joint venture for size determination purposes (13 CFR § 125.8).

3. A joint venture shall submit elements identified in Section L.5, Volumes 1 through 7 in accordance with other sections of this solicitation and as follows:

- **Volume 1** - The joint venture must fill out and submit the Representations and Certifications in Section K. Each member of the joint venture must also submit their individual Representations and Certifications in Section K. All other elements submitted for Volume 1 must be in the name of the joint venture.
- **Volume 2** - Qualifying Project Experience may be from the joint venture, an individual member of the joint venture, or a proposed subcontractor to the Joint Venture itself.
- **Volume 3** - Federal Experience submissions may be from the joint venture or an individual member of the joint venture.
- **Volumes 4 and 5** - Offerors submitting as a joint venture must provide evidence of any claimed system, certification, or clearance in the name of the joint venture itself or in the name of a member of the joint venture.
- **Volume 6** - Past performance submissions may be from the joint venture or an individual member of the joint venture.
- **Volume 7** - Financial responsibility documents required by Volume 7 must be submitted for each member of the joint venture. The Uncompensated Overtime Policy must be from the Joint Venture. The Professional Employee Compensation Plan may be either from the Joint Venture or from each member of the Joint Venture.

**Note:** Joint venture offerors submitting a proposal with proposed small business subcontractors in accordance with Section L.5.1.3.2 must ensure compliance with the conditions in the aforementioned section in addition to the requirements of this section.

4. The Offeror must submit a complete copy of the Joint Venture Agreement that established the CTA relationship, and (The joint venture agreement must identify the managing Venturer, the joint-venture members, and who will have signature authority on behalf of the joint-venture. The party signing the offer for the joint-venture shall be listed as having such authority.) The agreement must meet the requirements of FAR 52.207-6 and 13 CFR 125.8, 13 CFR 125.9, 13 CFR 125.18, 13 CFR 126.616, and/or 13 CFR 127.506, as applicable. Failure to submit a copy of the Joint Venture Agreement with the proposal meeting these requirements will result in the proposal being rejected. GSA is not obligated to acquire this information for an Offeror.

5. If the offeror is proposing under a SBA Mentor-Protégé arrangement, the Offeror must submit evidence that the Small Business Administration approved its Mentor-Protégé Agreement. Failure to submit a copy of the approved Mentor-Protégé Agreement with the offer will result in the offer being summarily rejected. GSA is not obligated to acquire this information for an Offeror.

6. Within the proposal management system, the Offeror will be prompted to identify the company that performed each submitted project, as defined in Sections L.5.2 and L.5.3, the performing company's relationship to the Offeror, and their current size and socioeconomic status. Current size and socioeconomic status is based on the representations for each applicable NAICS made in Section K of the proposal.

Failure to provide the Government with the requested documentation establishing the joint venture and/or Mentor-Protégé Agreement will be considered a material nonconformity and will result in the Offer being rejected.

#### **L.5.1.3.2 Proposed Small Business Subcontractors, if applicable**

An Offeror may agree with one or more other small businesses to have them act as its subcontractors under a potential Services MAC award.

Offerors submitting a proposal that includes proposed subcontractors may submit a proposal under this solicitation subject to the following conditions:

1. The Offeror and all proposed subcontractors are registered in SAM.GOV and have a corresponding UEI Number.
2. To be qualified for award under a small business or socio-economic set-aside, the Offeror and all proposed subcontractors must represent as small businesses under one or more size standards corresponding to a NAICS code within a particular Domain, or qualify as a small business under one of the exceptions to affiliation set forth in 13 CFR § 121.103(b).

If either or both members of the teaming agreement exceeds **all** size standards within a particular domain, the Offeror may still submit a proposal under the Unrestricted Services MAC solicitation to be considered for award as an "Other than Small Business" as long as they technically qualify under the specific evaluation criteria for that solicitation.

- For example: ABC Inc., as part of a teaming arrangement, submitted a proposal with one proposed subcontractor to the Technical and Engineering Domain, Small Business MA-IDIQ. Both the prime and subcontractor represent that they do not exceed the size standard of \$16.5M. If the Government determines the Offeror meets the qualification standards for the Technical and Engineering Domain, the firm would be awarded all domain CLINs under this MA-IDIQ in which they do not exceed their represented size standard.

3. An Offeror with proposed subcontractors shall submit elements identified in Section L.5, Volumes 1 through 7 in accordance with other sections of this solicitation and as follows:

- **Volume 1** - The Offeror must fill out and submit the Representations and Certifications in Section K. Each proposed subcontractor must also submit their individual Representations and Certifications in Section K. All other elements submitted for Volume 1 must be in the name of the Offeror.
- **Volume 2** - Qualifying Project Experience may be from the Offeror or any proposed subcontractor.
- **Volume 3** - Federal Experience submissions may be from the Offeror or any proposed subcontractor.
- **Volumes 4 and 5** - Any systems and clearances claimed within section L.5.4 must be in the name of the Offeror. Systems, rates, and clearances held by proposed subcontractors will not be considered for scoring and must not be submitted within the proposal.
- **Volume 6** - Past performance submissions may be from the Offeror or any proposed subcontractor.
- **Volume 7** - Responsibility Information (Including GSA Form 527, Professional Employee Compensation Plan, Uncompensated Overtime Policy, and Organizational Risk Management Plan) must be submitted for the Offeror.

**Note:** Offerors submitting a proposal as a joint venture in accordance with Section L.5.1.3.1 must ensure compliance with the conditions in the aforementioned section in addition to the requirements of this section.

4. The Offeror must submit a Subcontractor Letter of Commitment for each proposed subcontractor. The Government has the right to accept those letters of commitment at face value. The intended use of such letters is to support Government validation of any subcontractor experience or past performance an offering prime identifies in response to this solicitation. The Government will not consider experience or past performance from subcontractors identified by Offerors for which there is not a conforming Subcontractor Letter of Commitment. The information identified below is required for any Subcontractor Letter of Commitment to be deemed conforming, and no other information contained therein will be considered:

- a. A statement of commitment by the proposed subcontractor to support the Offeror in performance of Service MAC task orders.
- b. A statement by the proposed subcontractor authorizing use of their relevant experience and past performance in support of the offering Prime Contractor's Services MAC proposal.
- c. A statement of understanding that on the Services MAC, a small business concern contracting for services will not pay more than 50 percent of the amount paid by the Government for contract performance to subcontractors that are not similarly situated entities. Any work that a similarly situated entity further subcontracts will count towards the Prime Contractor's 50 percent subcontract amount that cannot be exceeded. When a

contract includes both services and supplies, the 50 percent limitation shall apply only to the service portion of the contract.

- d. Offering Prime Contractor's legal name and UEI number.
- e. Proposed subcontractor's legal name and UEI number.
- f. Name, phone number, and email address of the subcontractor's representative able to validate the letter's content.
- g. Signature of a representative with the authority to bind the proposed subcontractor.

5. Within the proposal management system, the Offeror will be prompted to identify the company that performed each project submitted under Section L.5.2 and L.5.3, the performing company's relationship to the Offeror and their current size and socioeconomic status. Current size and socioeconomic status is based on the representation made in Section K for the proposal.

Identification of proposed subcontractors does not result in consent of them performing under any particular task order; rather it addresses this solicitation requirement. Consenting to specific subcontractors will still be necessary on individual task orders when required by the Ordering Contracting Officer consistent with FAR 44.2, Consent to Subcontracts.

#### **L.5.1.4 Meaningful Relationship Commitment Letters, if applicable**

Within a corporate structure, an Offeror (to include a member of a joint venture) may utilize resources from a Parent Company, Affiliate, Division, and/or Subsidiary. GSA will allow an Offeror to take credit for any evaluation element, including Qualifying Projects (QPs), Federal Experience Projects (FEPs), system(s), certification(s), or clearances from a Parent Company, Affiliate, Division, and/or Subsidiary so long as there is a meaningful relationship to the Offeror and commitment letters are provided to the Government.

"Parent Company" is a single company that has a controlling or majority interest in another company or companies.

"Affiliates" are business concerns that are affiliates of each other if, directly or indirectly, either one controls or has the power to control the other, or another concern controls or has the power to control both.

"Division" is a separate business unit of a company representing a specific business function.

"Subsidiary" means an entity in which more than 50 percent of the entity is owned directly by a parent corporation; or through another subsidiary of a parent corporation.

For the purposes of Services MAC, a “meaningful relationship” exists within a corporate structure when at least one of the following conditions exists:

- An entity is a wholly owned subsidiary of a parent organization
- An entity is a parent of a wholly owned subsidiary
- An entity operates under a single internal operational unit
- An entity operates under a consolidated accounting system
- An entity operates under a consolidated purchasing system
- An entity operates under a consolidated human resources or personnel system
- Operating structure between the entities includes internal organizational reporting lines and management chains for “lines of business” that operate across the formal corporate subsidiaries.

When an Offeror is sharing resources from other entities by way of a meaningful relationship within a corporate structure, only one proposal from that Corporate Structure may be submitted within a given Domain and Services MAC solicitation. For example, two subsidiaries/affiliates from the same corporate structure would not be allowed to submit an offer to the Small Business solicitation within the Technical and Engineering Domain; however, they may propose under separate domains and/or Services MAC solicitations. Submission of more than one offer from the same Corporate Structure within a single Domain and solicitation will result in the rejection of all offers from the Corporate Structure for the Domain. For each meaningful relationship identified for Services MAC proposal elements, the Offeror must provide a Meaningful Relationship Commitment Letter that includes the following:

1. Clear and legal identification of the meaningful relationship between the Offeror and entity identified.
2. A statement of commitment as to the performance and utilization of the identified entity’s resources on Services MAC task orders.
3. Each applicable proposal element must be clearly and specifically identified.
4. Signatures of a Corporate Officer/Official for both the Offeror and Meaningful Relationship Entity.

In the event that a parent organization has complete and full control over all meaningful relationship entities, the parent entity may prepare a single Meaningful Relationship Commitment Letter that identifies all elements required above.

For example, if ABC Inc. is the official legal offering entity and ABC Inc. is taking credit for their subsidiary, Best R&D L.L.C.’s DCMA approved “Purchasing System”; ABC Inc. must show how Services MAC task orders will be processed through Best R&D L.L.C.’s Purchasing System. Furthermore, ABC Inc. must submit a “commitment letter” between ABC Inc. and Best R&D L.L.C. that they will, in fact, process ABC Inc.’s Services MAC task orders through Best R&D

L.L.C's Purchasing System. This example applies to all the proposal submission documents that involve resources/experience from other than the official legal offering entity.

Meaningful relationship commitment letters will be incorporated either by reference into any resulting contract award or into the resulting contract award via attachment.

Meaningful relationship commitment letters shall only be used within the offering Prime Contractor's corporate structure. They are not available for use by subcontractors in a Prime/Sub CTA or members of a joint venture or partnership CTA.

#### **L.5.1.5 Representations and Certifications**

The Offeror must submit Attachment J.P-1 Representations and Certifications from Section K, in addition to providing a copy of the annual representations and certifications completed electronically within <https://www.sam.gov>.

#### **L.5.1.6 Domain Selection**

Within the Proposal Management System, Offerors shall select the Domains and Services MAC solicitations (e.g. small business, 8(a), HUBZone, etc.) for which they wish to submit an offer.

#### **L.5.1.7 Self-Evaluation**

Within the Proposal Management System, Offerors shall identify the criteria for which they wish to claim credit. The system will provide a private dashboard that will identify each Offeror's total claimed credits in real time for each Domain and Solicitation (e.g. small business, 8(a), etc.). The system will also create a self scoring report for each Domain proposal submission.

### **L.5.2 Volume 2 - Qualifying Project Experience**

Offerors who demonstrate having these qualifications within their proposal will receive additional evaluation credits. See Section M.6., Scoring Table.

To demonstrate qualifying project experience, the Offeror shall document and attach verification documents in accordance with L.5.2.2.1.1, Verification of Qualifying Project Experience Submission (Federal Contracts), or in accordance with L.5.2.2.1.2, Verification of Qualifying Project Experience Submission (Non-Federal Contracts and federal government subcontracts).

#### **L.5.2.1 Qualifying Project Experience (Definitions)**

To be considered a Qualifying Project (QP), each submitted QP must meet **all** of the following minimum criteria:

- Be:
  - A single contract - including prime contracts, subcontracts, and commercial contracts;
  - A single task order awarded under an indefinite delivery, indefinite quantity (IDIQ) or Blanket Purchase Agreement (BPA), including single or multiple award;
  - A task order under a Federal Supply Schedule contract (FAR 8.405-2) or BPA (FAR 8.405-3); or
  - An Other Transaction awarded under Other Transaction Authority (OTA)
- Be a contract or order for services in accordance with FAR Part 37.
- Meet or exceed a **minimum annual value** of \$250K, or \$150K for QPs submitted by the protégé within a Mentor-Protégé CTA.
- Be ongoing (with at least six months of completed performance) or completed within five (5) years from the date proposals are due; **and**
- Cannot have an associated record of negative past performance (e.g. on a 5 point scale, average of scores <3.0). See Sections L.5.6 and M.5.6 for more details.

**Task Order** is defined as an order for services placed against an established contract.

**Full-Time Equivalent (FTE)** definition will be provided at a later date.

**Relevant Qualifying Project** means a qualifying project that is relevant to the scope of the proposed domain in accordance with the domain structure in Section C.X. Relevant work does not need to be the primary purpose of the project, but the offer must clearly demonstrate (e.g. via a distinct CLIN) that the relevant portion of the work meets the minimum criteria for QPs (e.g. ≥\$250K annual value). Only relevant QPs will be considered for evaluation credit under L.5.6., Past Performance, and will receive full credit in accordance with Section M.6., Scoring Table.

**Non-Relevant Qualifying Project** means a qualifying project that is not relevant to the scope of the proposed domain; however, these projects will be primarily used to demonstrate other qualifications (e.g. L.5.2.3, L.5.2.4, L.5.2.5, and L.5.2.6). Non-Relevant QPs will not be considered for evaluation credit under L.5.6., Past Performance, and will receive reduced credit in accordance with Section M.6., Scoring Table.

For each Domain, the Offeror is limited to only 5 QPs to achieve QP-based criteria; in other words, the Offeror could not use a 6th project to demonstrate emerging technology. Any combination of federal government and non-federal projects can be submitted.

For Federal Government experience, “**Prime Contractor**” means the Contractor has privity-of-contract with the Federal Government for all contractual obligations under a mutually binding legal relationship with the Government. In other words, when the Government awards a Contract to a Contractor, the Contractor is considered the “Prime Contractor.”

For example, “Prime Contractors” are identified as such on the cover page of contracts or task orders such as:

- Standard Form (SF) 1449 – Solicitation/Contract/Order for Commercial Items – (Block 17a identifies the Prime Contractor).
- SF26 – Award/Contract – (Block 7 identifies the Prime Contractor).
- SF33 – Solicitation, Offer, and Award – (Block 15A identifies the Prime Contractor).
- Department of Defense (DD) 1155 – Order for Supplies or Services (Block 9 identifies the Prime Contractor).
- Optional Form 307 – Contract Award (Block 7 identifies the Prime Contractor).
- GSA Form 300 – Order for Supplies and Services (Block 6 identifies the Prime Contractor).

For Qualifying Project Experience, work performed as a “Subcontractor” means the Contractor does not have privity-of-contract with the end-user, but has privity-of-contract with the Prime Contractor or another subcontractor. While a project performed as a subcontractor will likely be part of a larger project, only the work identified in the specific subcontract may be utilized for scoring as a Qualifying Project.

#### **L.5.2.2 Qualifying Project Experience Submission**

The Offeror may submit a **maximum of five (5)** distinct Qualifying Projects (QPs). Qualifying Projects may be either Relevant or Non-Relevant QPs as defined in Section L.5.2.1.

See below for an example of a Relevant Qualifying Project within the Technical and Engineering Domain:

- A \$4M (annual value) integrated consulting project with \$250K of engineering support. The offer provides contract documents validating that the engineering scope meets the qualifying criteria, such as: a distinct \$250K engineering Contract Line Item (CLIN) or deliverable, approved invoices with engineer Labor Categories totaling \$250K, a staffing plan incorporated into the contract with \$250K of engineering Labor Categories.

Offers may include a combination of relevant and non-relevant QPs. For example:

- The Offeror may choose to submit 3 QPs that are relevant to the scope of the proposed domain, and 2 QPs whose scope doesn’t directly align to that Domain. Relevant QPs will receive full credit, while the non-relevant QPs will receive reduced credit under Section L.5.2.2. Both relevant and non-relevant QPs will be eligible to receive full credit under the additional QP qualifications (e.g. Sections L.5.2.3, L.5.2.4, L.5.2.5, L.5.2.6).



Relevant criteria validation will be automated to the maximum extent possible - such as through FPDS-NG data - but allow for other verification methods detailed within Section L.5.2.2.1 and L.5.2.2.2 if system data doesn't demonstrate relevance. For example:

- A project-specific PSC of R425, Support - Professional: Engineering/Technical or NAICS of 541330 - Engineering is considered relevant to the Technical & Engineering Domain without any further documentation. See Services MAC Domain Breakdown, Section C.X, for a complete list of included Domains, applicable NAICS Codes and associated size standards, and Automatic Relevance PSCs. **The Automatic Relevance Criteria will be provided at a later date.** Qualifying Project value is determined based on the following criteria:

- Project value for **completed projects** is determined by the total funded dollars NOTE: This includes completed projects with a period of performance (PoP) of less than one year.
- Project value for **ongoing projects** is determined based on the total estimated value (inclusive of all option periods). NOTE: This includes ongoing projects with a PoP of less than one year.
- Qualifying Projects with a period of performance **greater than 12 months** will be prorated to the annual value. Total annual value will be calculated by dividing the total project value by the total number of days of PoP, and multiplying by 365.
  - For example: A project valued at \$3M with a PoP of 450 days will be considered to have an annual value of ~\$2.433M  $((\$3M/450) \times 365)$ .

#### **L.5.2.2.1 Verification of Qualifying Project Experience Submission (Federal Government Contracts)**

In order to receive credit for each submitted Qualifying Project, Offerors must submit each project within the Proposal Management System. Offerors submitting a QP for automatic relevancy consideration in accordance with Section C.X.X must ensure the project includes an associated PSC or project-specific NAICS code for the proposed Domain. See Section C.X.X for specific conditions of applicability.

**Additional clarifying language will be added at a later date regarding the verification of qualifying project experience for joint ventures.**

If a project automatically qualifies under this criteria, no further relevance evaluation will be conducted. For projects that do not automatically qualify as relevant under a proposed domain, Offerors may submit any combination of the following documents for verification of claimed credits:

1. FPDS-NG Report. (See Attachment J.P-2, FPDS-NG Sample, for a sample FPDS-NG Report and an example of which fields will provide appropriate verification of claimed credits). When multiple FPDS-NG reports are available, the most recent report shall be

submitted. Offerors may submit previous FPDS-NG reports only as necessary for verification of claimed credits;

2. Copy of Contract Statement of Work - The Statement of Work (SOW), or Performance Work Statement (PWS), from the contract that describes the general scope, nature, complexity, and purpose of the services the customer acquired under the contract. Additionally, the Offeror must provide an index to, and identify by highlighting in yellow, those specific written passages in the SOW that support a relevance determination in the proposed domain(s). If a Statement of Objectives (SOO) clearly indicates the NAICS being claimed, the SOO may be submitted. If the SOO is not clear, then the contractor-generated SOW/PWS must be submitted along with the SOO.
3. Signed copy of **original contract award document**, which may include the following:
  - Standard Form (SF) 1449 – Solicitation/Contract/Order for Commercial Items – (Block 17a identifies the Prime Contractor, Block 9 identifies the U.S. Federal Government Agency, Block 3 identifies the Award/Effective Date, and Block 31c identifies the date the Contracting Officer signed).
  - SF26 – Award/Contract – (Block 7 identifies the Prime Contractor, Block 5 identifies the U.S. Federal Government Agency, Block 3 identifies the Effective date, and Block 20C identifies the date the Contracting Officer signed).
  - SF33 – Solicitation, Offer and Award – (Block 15A identifies the Prime Contractor, Block 7 identifies the U.S. Federal Government Agency, and Block 28 identifies the date the Contracting Officer awarded/signed).
  - Department of Defense (DD) 1155 – Order for Supplies or Services (Block 9 identifies the Prime Contractor, Block 6 identifies the U.S. Federal Government Agency, Block 3 identifies the date of Order, and Block 24 identifies the Contracting Officer signature).
  - Optional Form 307 – Contract Award (Block 7 identifies the Prime Contractor, Block 5 identifies the U.S. Federal Government Agency, Block 2 identifies the Effective date, and Block 15C identifies the date the Contracting Officer signed).
  - GSA Form 300 – Order for Supplies and Services (Block 6 identifies the Prime Contractor, Block 10 identifies the U.S. Federal Government Agency, Block 1 identifies the Date of Order, and Block 26C identifies the date the Contracting Officer signed).
  - Other Official Government Award Form not identified above (Must explicitly identify the Contractor, Government Agency, Order Number, Dollar Value, and the date the Contracting Officer awarded/signed).
4. A completed Attachment J.P-3, Project Verification Form, signed by a Contracting Officer (CO) with cognizance over the submitted project. The citation must include the CO's direct telephone number and direct email address.

If the cognizant Contracting Officer's signature is unattainable, the Government will accept the signature of the Contracting Officer's Representative (COR) directly associated with the project. The project verification form must include both cognizant CO's and COR's direct telephone numbers and e-mail addresses.

5. The Contract's Section B Supplies/Services & Prices or Costs Contract Line Items (CLINs) - If experience matching the claimed NAICS is specifically and clearly called out in a single or in multiple CLINs, the Offeror may include that section of the contract and should highlight the relevant CLINs.
6. Any other verifiable contractual document (e.g. Contract Data Requirements Listing (CDRL), Staffing Plan incorporated into the contract, Letters of Technical Direction (LOTD), subcontracting plans, approved/paid invoices, etc.

#### **L.5.2.2.2 Verification of Qualifying Project Experience Submission (Non-Federal Contracts and Federal Government Subcontracts)**

Please note, this verification method should be used when relevant experience was performed as a subcontractor, even if the project was performed for another company who served as the Prime Contractor for a government contract.

For non-federal prime projects, the completed J.P-3 must be signed by a Corporate Officer/Official of the commercial entity with cognizance over the submitted project. **For non-federal contracts, verification of claimed credit may only be accomplished through documentation that includes the following information:**

- a. Award Form (Must explicitly identify the Contractor, Non-Government Customer, Contract Value, and the date the customer awarded/signed). Total and annual contract value must be clearly indicated. For example, if only hourly rates are identified on the award form, additional documentation must be provided indicating total hours.
- b. Contract documentation that describes the general scope, nature, complexity, and purpose of the services the customer acquired under the contract. Additionally, the Offeror must provide an index to those specific written passages in the contract clearly indicating experience within the proposed domain.

NOTE: If a project requires a signature for verification and Attachment J.P-3 is not signed by the appropriate party (or parties) as indicated throughout Section L, evaluation credit shall not be earned.

#### **L.5.2.3 Qualifying Project Experience - Size and Complexity**

For each Qualifying Project submitted under L.5.2.2, the Offeror may claim credits for each QP that exceeds the thresholds at Criteria #2 of the qualification matrix (see Section M.6) as follows:

- Annual value, or
- Employment of FTEs

Note: An Offeror may claim credits for a single QP that exceeds both of the above thresholds. (e.g., a project that exceeds \$5M would receive credits for its value exceeding a threshold of \$1M and \$5M).

**Verification:** The Offeror must provide documentation to verify project size and complexity in accordance with L.5.2.2.1 or L.5.2.2.2.

Note: Credit is provided for total annual project value and/or FTEs, not just the portion relevant to the proposed domain.

#### **L.5.2.4 Qualifying Project Experience - Integrated**

For each Qualifying Project submitted under L.5.2.2, the Offeror may claim credits for each QP that exceeds the thresholds at Criteria #3 of the qualification matrix (see Section M.6) as follows:

- Performance spanned multiple different Labor Categories
- Performance spanned multiple distinct functional service areas. Functional areas are those services-related subcategories defined by the Category Management Leadership Council, such as Technical and Engineering, Research and Development, Financial Services, etc. **This element will be further defined at a later date.**
- Managing multiple subcontractors/teaming partners

**Verification:** The Offeror must provide an index to, and identify within the proposal management system, those specific written passages in the SOW or contract documentation (including subcontracts) that support the claim of integrated project experience as described above.

Subcontractor/teaming partner verification must directly correspond to the contract or task order number of the Qualifying Project. For example, a contract or task order number on the subcontract/teaming agreement that correlates directly to the Qualifying Project contract or task order number or the highlighted section within the Qualifying Project award document that identifies each subcontractor or consultant name.

#### **L.5.2.5 Qualifying Project Experience - Management & Staffing**

For each Qualifying Project submitted under L.5.2.2, the Offeror may claim credits for each QP that demonstrates any one qualifications at Criteria #4 of the qualification matrix (see Section M.6) as follows:

- Surge Capability: providing surge support (+10% level of effort increase) with < 30 days lead time. To qualify, the vendor must demonstrate that the surge requirements were actually requested by the Government (unexercised options wouldn't qualify). **The Government is currently reviewing industry feedback regarding this section, and will provide updated language at a later date.**
- Retention: QP where all key personnel (assuming 3 or more KP) or >90% of all personnel were retained through the period of performance. **The Government is currently reviewing industry feedback regarding this section, and will provide updated language at a later date.**
- Clearance Staffing: Providing services that involve 5 or more personnel with individual security clearances (e.g., Secret, Top Secret, TS-SCI)

**Verification:** The Offeror must provide an index to, and identify within the proposal management system, those specific written passages in the SOW or contract documentation (including subcontracts) that support the claim of integrated project experience as described above.

#### **L.5.2.6 Qualifying Project Experience - Innovation**

For each Qualifying Project submitted under L.5.2.2, the Offeror may claim credits for each QP that demonstrates any of the following uses of emerging technology at Criteria #5 of the qualification matrix (see Section M.6) as follows:

- Model Based Systems Engineering
- Robotic Process Automation
- Distributed Ledger Technology
- Immersive Technology (virtual/augmented reality)

**Verification:** The Offeror must provide an index to, and identify within the proposal management system, those specific written passages in the SOW or contract documentation (including subcontracts) that support the claim of integrated project experience as described above. **The Government is currently reviewing industry feedback regarding this section, and will provide updated language at a later date. Furthermore, the specific emerging technology will likely be tailored based on the proposed domain.**

#### **L.5.3 Volume 3 – Federal Prime Contractor Experience (Federal Government Contracts Only)**

Offerors who demonstrate having these qualifications within their proposal will receive additional evaluation credits. See Section M.6., Scoring Table.

In addition to the QPs submitted under Section L.5.2.2, the Offeror may submit up to 4 additional Federal Experience Projects (FEPs) to demonstrate experience under Section L.5.3.1, and up to 3 additional FEPs under Section L.5.3.2, for a total of 7 projects. FEPs **must** be a prime contract award between the Offeror (or joint venture/CTA member) and the Federal Government.

FEPs must be a contract or order for services in accordance with FAR Part 37, but are not required to be relevant to the scope of the proposed Domain, and will apply across all Services MAC Domains (if the offer is submitted across multiple domains). Offerors may use QP submissions to demonstrate Federal Experience within Section L.5.3; however, FEPs that are not submitted as part of Section L.5.2 will not be used to calculate evaluation credits within Section L.5.2.

#### **L.5.3.1 - Federal Prime Contractor Experience - Competition in Multiple Award Environments (Federal Government Contracts Only)**

If claiming credit for this qualification, the Offeror may submit up to 4 task orders awarded in a competitive multiple-award IDIQ environment. To be considered competitive, at least two (2) task order proposals must have been received by the agency in response to the solicitation.

**Task order** means “an order for services placed against an established contract or with Government sources.”

**Multiple-award contract** means a contract that is - (1) A Multiple Award Schedule contract issued by GSA (e.g., GSA Schedule Contract) or agencies granted Multiple Award Schedule contract authority by GSA (e.g., Department of Veterans Affairs) as described in FAR Part 38; (2) A multiple-award task-order or delivery-order contract issued in accordance with FAR Subpart 16.5, Indefinite-Delivery Contracts, including Governmentwide acquisition contracts; or (3) Any other indefinite-delivery, indefinite-quantity contract entered into with two or more sources pursuant to the same solicitation.

**Verification:** The Offeror must provide a FPDS-NG Report for the task order that indicates two or more offers received within the “Number of Offers Received” field. Additionally, the Offeror provided FPDS-NG Report must include a “Referenced IDV ID” and display “Subject to Multiple Award Fair Opportunity” in the “Solicitation Procedures” field. For federal contract awards that are not reported in FPDS-NG (e.g. classified contracts), the Offeror may submit the completed J.P-3, signed by the Contracting Officer with cognizance over the submitted project.

#### **L.5.3.2 - Federal Prime Contractor Experience - Federal Agencies (Federal Government Contracts Only)**

If claiming credit for this qualification, the Offeror may submit up to 3 FEPs demonstrating experience working with three or more unique Federal Government Customers. A Federal Government Customer is determined by the Funding Agency ID identified within the FPDS-NG Report.

For example, one project with Funding Agency ID 4732 (GSA/Federal Acquisition Service) and another project with Funding Agency ID 2100 (Department of the Army) would qualify as two Federal Government Customers. Submitting projects with Funding Agency ID 4732 (GSA/Federal Acquisition Service) would only qualify as one Federal Government Customer and the second Project with the same Funding Agency ID would not meet the requirements of this section for additional credits. To be considered under this qualification, the FEP must have been funded; Indefinite Delivery Vehicles (IDVs), Blanket Purchase Agreements, and IDIQ submissions whose only funding reflects the minimum guarantee under the IDIQ will not be considered.

**Verification:** The Offeror must provide a FPDS-NG Report or other contractual document that indicates the Funding Agency ID for verification purposes.

#### **L.5.4 Volume 4 – Government-Approved Systems, Rates, and Clearances**

Offerors who have these qualifications will receive additional credit in accordance with Section M.6, Scoring Table.

Audits by Independent Certified Public Accountants (i.e. third party audits) will not be considered for evaluation credit under this criteria.

##### **L.5.4.1 - Acceptable Accounting System**

If claiming credit for this qualification, the Offeror must provide verification of an Acceptable Accounting System as described below:

The Offeror must provide verification from the Defense Contract Audit Agency (DCAA), Defense Contract Management Agency (DCMA), or any Cognizant Federal Agency (CFA) of an acceptable accounting system that has been audited or reviewed and determined adequate for accumulating costs applicable to each contract or order in accordance with FAR 16.301-3(a)(3). By claiming credit for this element, the Offeror certifies there have been no material changes to the accounting system since its accounting system was determined adequate.

Offerors shall provide the name, address, phone number, and email of their cognizant DCAA, DCMA or CFA office and submit the letter received from DCMA or its CFA, on agency letterhead, indicating unequivocally that the Offeror's accounting system was determined acceptable for accumulating costs under a Government contract. If the Offeror has not received

a determination letter, the Offeror may submit a copy of a DCAA audit report that determined the Offeror's accounting system is acceptable. Finally, if the Offeror has not received a determination letter or audit report, the Offeror may submit a copy of a Pre-Award Survey of Prospective Contractor Accounting System (SF1408) completed by a Government Official. Credit will only be given for documentation dated within the three years of offer submission and valid as of the closing date of this solicitation.

GSA's PSHC Program Office will not sponsor a "Pre-Award Survey of Prospective Contractor Accounting System" or an adequacy determination on behalf of any Offerors for evaluation purposes.

#### **L.5.4.2 - Approved Forward Pricing and/or Billing Rates or Additional Government-Approved Systems**

If claiming credit for this qualification, the Offeror shall provide verification of the claimed rates and/or systems listed below in L.5.4.2.1, L.5.4.2.2, or L.5.4.2.3.

##### **L.5.4.2.1 - Forward Pricing Rate Agreements, Forward Pricing Rate Recommendations, Provisional Billing Rates, and/or Other Approved Billing Rates**

The Offeror must provide current verification from DCAA, DCMA, or any CFA of Forward Pricing Rate Agreements (FPRA), Forward Pricing Rate Recommendations (FPRR), and/or approved Provisional Billing Rates (PBR), or other approved billing rates that have been audited or reviewed and determined acceptable for generating estimates of costs and other data included in proposals submitted to customers.

Verification requirements include a copy of the Offeror's official FPRA, FPRR, approved PBR, other approved billing rate agreement, and/or audit report from DCAA, DCMA, or CFA identifying the rates in the FPRA, FPRR, PBR, and/or other approved billing rates.

The Offeror shall provide POC information that includes the name, address, phone number, and email of their cognizant DCAA, DCMA, or CFA office that determined approval. The offer shall make reference to the page number and paragraph of the audit report or letter that sets forth the FPRA, FPRR, PBR, and/or approved billing rates.

Credit will only be given for FPRAs, FPRRs, approved PBRs, or other approved billing rate agreements that are valid and in effect (i.e. not expired, canceled, or otherwise invalid) as of the closing date of this solicitation.

##### **L.5.4.2.2 - Acceptable Purchasing System**

If claiming credit for this qualification, the Offeror must provide verification from DCMA or any CFA of an approved Purchasing System for compliance in the efficiency and effectiveness with



which the Contractor spends Government funds and compliance with Government policy when subcontracting.

Verification requirements include a copy of the Offeror's official Contractor Purchasing System Review (CPSR) report, if available, and/or official letterhead from DCMA or the CFA verifying the purchasing system was determined acceptable.

The Offeror shall provide the Unique Entity Identifier (UEI) and Commercial and Government Entity code (CAGE) of the Business Entity that is being credited, and POC information that includes the name, address, phone number, and email their cognizant DCMA or CFA that determined acceptability.

The offer shall make reference to the page number and paragraph of the CPSR report or letter that determined adequacy of the purchasing system.

Credit will only be given for submitted documentation that is dated within the three years preceding, and valid (not withdrawn) as of, the closing date of this solicitation.

#### **L.5.4.2.3 - Acceptable Estimating System**

If claiming credit for this qualification, the Offeror must provide verification from DCAA, DCMA, or the CFA of an estimating system that has been audited and determined acceptable for consistently producing well supported proposals that are acceptable as a basis for negotiation of fair and reasonable prices.

Verification requirements include a copy of an official DCAA audit report, if available, and/or letter received from DCMA or the CFA, on agency letterhead, determining the acceptability of the estimating system.

The Offeror shall provide POC information that includes the name, address, phone number, and email of their cognizant DCAA, DCMA, or CFA office that determined acceptability.

The offer shall make reference to the page number and paragraph of the audit report or letter that verifies the adequacy of the estimating system.

Credit will only be given for documentation provided that is dated within the three years preceding, and valid as of, the closing date of this solicitation.

#### **L.5.4.3 - Government Facility Clearance**

If claiming credit for this qualification, the Offeror must identify its Government Facility Clearance Level (FCL) within the Proposal Management System.

Offerors shall indicate within the Proposal Management System the clearance holder's CAGE code, Facility Clearance Level (FCL) and cognizant security office, such as the Defense Counterintelligence and Security Agency (DCSA) Office, verifying a facility clearance (secret, top secret, or higher) has been granted. GSA will verify the claimed FCL with DCSA. GSA will not sponsor Offerors for any type of security clearances. The Offeror shall only receive credit for a clearance at the highest level achieved.

## **L.5.5 Volume 5 – Certifications**

Offeror's who have any of these qualifications will receive additional credit in accordance with Section M.6, Scoring Table.

### **L.5.5.1 - Capability Maturity Model Integration (CMMI)**

If claiming credit for this qualification, the Offeror must provide verification of a current CMMI Development (CMMI-DEV) or CMMI-Services (CMMI-SVC) Appraisal at Maturity Level 2 or higher. Verification requirements include a copy of the Offeror's official certification from a CMMI Institute Certified Lead Appraiser. The Offeror shall provide POC information that includes the name of the Certification body and name, phone number, and email of the representative who provided the CMMI appraisal.

The offeror will only receive points for either CMMI-DEV or CMMI-SVC, not both. The Offeror shall only receive credits for certifications at the highest level achieved. For example, if credits are claimed for Maturity Level 2, credits cannot be claimed for Maturity Level 3.

### **L.5.5.2 - ISO 27001:2013 (Information Security)**

If claiming credit for this qualification, the Offeror must provide verification of a current ISO 27001:2013 Certification. Verification requirements include a copy of the Offeror's official ISO 27001:2013 Certification of Conformity/Conformance. The Offeror shall provide POC information that includes the name of the Certification body and name, address, phone number, and email of the representative who provided the ISO 27001:2013 Certification.

### **L.5.5.3 - ISO 9001:2015 (Quality Management)**

If claiming credit for this qualification, the Offeror must provide verification of a current 9001:2015 Certification. Verification requirements include a copy of the Offeror's official 9001:2015 Certification of Conformity/Conformance. The Offeror shall provide POC information that includes the name of the Certification body and name, address, phone number, and email of the representative who provided the ISO 9001:2015 Certification.

### **L.5.5.4 - ISO 22301 (Business Continuity)**

If claiming credit for this qualification, the Offeror shall provide verification of ISO 22301 Certification. Verification requirements include a copy of the Offeror’s official certification from an approved ISO 22301 certification body. If only part of a contractor’s organization is ISO 22301 certified the Offeror shall make the distinction between which business units or sites and geographic locations have been certified.

The Offeror shall provide POC information that includes the name of the Certification body and name, address, phone number, and email of the representative who provided the ISO 22301 Certification.

The Offeror shall reference the page number and paragraph of the certification or letter that determined the approval of the ISO 22301 Certification.

**L.5.6 Volume 6 – Past Performance**

Past performance will be evaluated for Relevant Qualifying Projects submitted under Section L.5.2.2; non-Relevant Qualifying Projects will not be considered for Past Performance evaluation under Section L.5.6. Past performance assessments are not required or requested for any projects submitted under Section L.5.3 Federal Prime Contractor Experience.

Acceptable forms of past performance assessments are detailed below in L.5.6.1 and L.5.6.2.

For each Qualifying Project, the Past Performance evaluation in CPARS or the J.P-4 Past Performance Rating Form will already have an adjectival rating from the table below. Based on the assessed adjectival rating, a rating will be assigned to that submission. If any of the Past Performance criteria were not assigned an adjectival rating, that criteria will not be averaged into the final score.

Rating Value	Adjectival Rating	Definition
5	Exceptional	Performance meets contractual requirements and exceeds many to the Government’s benefit. The element being assessed was accomplished with few minor problems for which corrective actions taken by the Contractor were highly effective
4	Very Good	Performance meets contractual requirements and exceeds some to the Government’s benefit. The element being assessed was accomplished with some minor problems for which corrective actions taken by the Contractor were effective
3	Satisfactory	Performance meets contractual requirements. The element being assessed contains some minor problems for which corrective actions taken by the Contractor appear or were satisfactory
1	Marginal	Performance does not meet some contractual requirements. The element being assessed reflects a serious problem for which the Contractor has not yet identified corrective actions.
0	Unsatisfactory	Performance does not meet most contractual requirements and recovery is not likely in a timely manner. The element being assessed contains a serious problem(s) for which the Contractor’s corrective actions appear or were ineffective.

Only in the event Contractor Performance Assessment Reporting System (CPARS) information is not available will an Offeror be allowed to submit Attachment J.P-4 Past Performance Rating Form, as a substitute Past Performance Assessment. If CPARS information is available for any selected past performance qualifying project, it **must** be used for the Past Performance evaluation.

The Government reserves the right to contact the Government or Commercial entity with cognizance over the submitted project (e.g. CO, COR, Corporate Officer, etc.) to verify any information on the Past Performance Rating Form(s) submitted.

If it is discovered during the course of the evaluation that CPARS information does exist for a project in which Attachment J.P-4 has been submitted, the Government reserves the right to consider the CPARS information.

#### **L.5.6.1 Past Performance (when CPARS information exists)**

If the Government has interim or final ratings in CPARS for the Qualifying Projects being utilized, the Offeror shall provide a copy of this rating(s) report with its proposal. The Government may retrieve past performance information from the CPARS database in order to validate the Offeror's submission. For the purposes of this solicitation, the final CPARS rating will be used for evaluation of qualifying projects. If a final CPARS rating is not available, the most current CPARS rating will be used. Offerors are responsible for verifying whether past performance ratings exist in the CPARS database prior to using the J.P-4, Past Performance Rating Form.

#### **L.5.6.2 Past Performance (when CPARS information does not exist)**

If the Government has not finalized (either interim or final) past performance ratings in the CPARS database; or, if the project(s) is non-federal, the Offeror shall submit a Past Performance Survey using the template in Attachment J.P-4 Past Performance Rating Form. No other format or additional proposal documentation will be considered.

The Offeror must provide the Attachment J.P-4, Past Performance Rating Form directly to each of the references. The Past Performance Rating Form must be completed and signed by either a Contracting Officer, Contracting Officer's Representative, or Contracting Officer's Technical Representative with cognizance over the submitted Project. For a non-federal Project, the Past Performance Rating Form must be completed and signed by a Corporate Officer/Official of the customer with cognizance over the submitted Project. The Rating Form must include the Rating Official's POC information with a direct telephone number and direct email address.

The Offeror must instruct each rater to send a completed form directly back to the Offeror.

The Offeror must submit all Past Performance Rating Forms, as applicable, with their proposal submission.

### **L.5.7 Volume 7 - Responsibility**

Volume 7 submissions are mandatory requirements to be eligible for award. The Offeror must submit the following information under Volume 7 – Responsibility.

#### **L.5.7.1 Professional Employee Compensation Plan**

The Government is concerned with the quality and stability of the work force to be employed on this contract. Professional compensation that is unrealistically low or not in reasonable relationship to the various job categories may impair the Contractor's ability to attract and retain competent professional service employees or may be viewed as evidence of failure to comprehend the complexity of future task order requirements under this contract.

Task orders under this contract may be subject to FAR 52.222-46, Evaluation of Compensation for Professional Employees.

The Offeror must submit a Professional Employee Compensation Plan that addresses the Offeror's methodology for determining salaries and fringe benefits for their professional employees in preparation of future task order requirements under Services MAC. Submission of the general compensation practices printed in the Offeror's employee handbook including salary and fringe benefits will often be sufficient.

The Professional Employee Compensation Plan will be incorporated by reference into any resulting Services MAC IDIQ.

#### **L.5.7.2 - Uncompensated Overtime Policy**

The Offeror must submit their policy for addressing uncompensated overtime consistent with its cost accounting practices used to accumulate and report uncompensated overtime hours in preparation of future task order requirements under this contract.

#### **L.5.7.3 - Financial Resources**

To be determined responsible, a prospective Contractor must have adequate financial resources to perform the contract, or the ability to obtain them.

The Offeror shall complete and submit a GSA Form 527, Contractor's Qualification and Financial Information, Attachment J.P-5. If the fill in portion of the form does not accommodate your information, please manually write in the required information. All forms must be signed by an authorized official at the bottom of page 6.

For Offerors proposing as a joint venture, financial responsibility documents required by Volume 7 must be submitted for each member of the joint venture.

Offerors are advised that the Contracting Officer intends to resolve any omissions, deficiencies, or ambiguities observed within this section through communications with apparently successful Offerors. Apparently successful Offerors may, upon request by the Contracting Officer, submit information required by this section (e.g., financial statements) directly to the Contracting Officer. Information provided by a component company of any established CTA may be submitted directly to the Contracting Officer without disclosure to other team members.

The following instructions are provided for the GSA Form 527 and attachments.

**NOTE:** The Services MAC contracting officer may provide the information to GSA financial analysts who may contact an Offeror after their initial financial review for clarification or additional information, if necessary.

### **Section I – General Information**

- Complete all applicable sections
- Block 1A: For Offerors, this is the full name of the legal offering entity that will be signing the contract with GSA as submitted on the SF Form 33. For all offerors, this information must match the Articles of Incorporation/Organization and/or Name Change Amendments that are filed with the State that identify the current Legal Name of the Company. Otherwise, the entire form may be rejected.
- Block 6: This is asking whether the legal offering entity uses a DBA, trade name, fictitious name trademark, etc., for business purposes.
- Block 13: Offerors are advised that non-disclosure of information in this block is a more significant negative factor than reporting the items listed.

### **Section II - Government Financial Aid and Indebtedness**

- Please complete all applicable sections.
- You must answer 14A, 14B, 15A and 16.

### **Section III – Financial Statements and Section IV Income Statements**

- Block 20: Check the applicable boxes to show whether the figures are in "Actual," "Thousands" or "Millions."
- Blocks 24-28: Submit the last full fiscal year statement and subsequent interim statements. You must attach the financial and interim statements rather than write the figures on the GSA Form 527 – Page 2. Make sure that the full name of the legal offering entity or parent is in the heading of the financial statements. In addition, the completed Balance Sheet dates and

the complete dates of the period covered by the Income Statement must correspond to the Offeror's fiscal year cycle.

\*NOTE: To those who use QuickBooks software\*

The Income Statement defaults to a month/year format for all versions of this software that precedes 2009. The complete dates of the period covered by the Income Statement must be submitted (e.g., January 1, 2018 to December 31, 2019). In addition, the older versions show an account called "Opening Bal Equity" in the Balance Sheet's Equity section. Please determine what accounts those funds belong in and transfer them to the correct account.

#### **Section V – Banking and Finance Company Information**

- Please complete all applicable sections; however, if your company has a prepared list of bank and trade references, you may attach it to the GSA Form 527 instead of completing this section.

#### **Section VI – Principal Merchandise or Raw Material Supplier Information**

- Leave this Section Blank.

#### **Section VII – Construction/Service Contracts Information**

- Leave this Section Blank.

#### **Section VIII – Remarks**

- Provide remarks as applicable.

#### **Certification**

- The Name of Business must correspond to the official legal offering entity on the SF33.
- Provide Name, Title, Signature, and Date of Authorized Official.

#### **L.5.7.4 Representations and Certifications**

See Section K.X.

#### **L.5.7.5 Organizational Risk Management Plan**

Information regarding the applicability and content of this plan will be provided at a later date.

(END OF SECTION L)

## SECTION M - EVALUATION FACTORS FOR AWARD

### M.1 FAR 52.252-1 SOLICITATION PROVISIONS INCORPORATED BY REFERENCE (FEB 1998)

This solicitation incorporates one or more solicitation provisions by reference, with the same force and effect as if they were given in full text. Upon request, the Contracting Officer will make their full text available. In lieu of submitting the full text of those provisions, the Offeror may identify the provision by paragraph identifier and provide the appropriate information with its quotation or offer. Also, the full text of a solicitation provision may be accessed electronically at this address: <https://www.acquisition.gov/>

CLAUSE #	CLAUSE TITLE	DATE
52.217-5	Evaluation of Options	JUL 1990

(End of Provision)

### M.2 Basis for Awards

Services MAC will consist of six separate and distinct MA-IDIQ contracts designated under the following small business set-aside programs, including an additional IDIQ that will be awarded on an unrestricted basis.

- Total Small Business
- 8(a) Small Business
- HUBZone Small Business
- Service-Disabled Veteran-Owned Small Business
- Woman-Owned Small Business
- Unrestricted

The Government is not limiting the number of contract awards that will result from this solicitation. See Section M.2.1.

The source selection process on Services MAC is not based on the Lowest Price Technically Acceptable (LPTA) or Tradeoffs. Within the best value continuum, FAR 15.101 defines best value as using any one or a combination of source selection approaches. Accordingly, proposals submitted in response to this solicitation will be awarded credits in accordance with unique Qualifications Matrices for Small Business and Unrestricted MA-IDIQs.

Each Domain and socioeconomic program has a specific Qualifications Matrix and corresponding qualifying threshold to ensure the minimum standards are representative of customer needs in that mission space.



To receive a Domain award, the offer must meet or exceed the Domain-specific qualification threshold at Section M.6 through the submission requirements in Section L. Excluding the minimum mandatory submission requirements within Volume 1 and 7, the Offeror has the discretion to use any combination of qualifications detailed in the scoring table to achieve the threshold. Offerors that fail to demonstrate a particular qualification will simply not receive credit for that criterion.

The relative weighting of criteria is designed to ensure all awardees are capable of providing high quality, best-in-class services to support the range of requirements anticipated under this program. Under this evaluation approach, offers will be evaluated against an objective standard and threshold, and will not be evaluated against, or compared to, other offers.

If the Government determines the Offeror meets the qualification standard for a particular domain, the firm would be awarded all Domain CLINs in which the entity does not exceed the represented size standard. The awarded CLINs (and associated NAICS codes) represent the fair opportunity pools in which the awardee may compete. Offerors will not be awarded any Domain CLINs in which it represents its size as other than small unless an exception to affiliation exists set forth in 13 CFR § 121.103(b).

In accordance with 41 U.S.C. 3306(c) and associated GSA Class Deviation CD-2020-14, cost and pricing information shall not be considered at the Master Contract level.

The Government intends to award contracts without discussions; and therefore, initial proposal submissions should contain the highest quality/best offer. The Government may conduct clarifications, as described in FAR 15.306(a). The Government reserves the right to conduct discussions if determined necessary.

The Government reserves the discretion to evaluate proposals and issue awards in a manner determined to be in the Government's best interest with respect to prioritization of offers for evaluation, and award issuance in batches and/or on a rolling basis.

### **M.2.1 No Award Cap Limitation**

GSA is not limiting the number of contracts awarded as a result of this solicitation. The Government intends to make an award to each Qualifying Offeror.

**Qualifying Offeror** means an Offeror that meets all of the following criteria–

- (1) Is determined to be a responsible source in accordance with FAR 9.104 and as detailed in Section M.8;
- (2) Submits a proposal that conforms to the requirements of the solicitation;
- (3) Meets all technical requirements; and
- (4) Is otherwise eligible for award.

All Qualifying Offerors meeting or exceeding the qualification thresholds for a particular Domain will be eligible for award. Offerors can qualify for a Domain upon initial solicitation, or at any point after receiving a contract award via modification when they later meet the qualifications. This model allows the flexibility for contractors to expand into other Domains as they grow and become more qualified with minimal burden through a simple contract modification.

### **M.3 Screening and Evaluation Process**

In accordance with Section M.2, GSA will not be limiting the number of awards under Services MAC. Therefore, all proposals will be evaluated until they have either been determined eligible for award, or rejected for non-conformance to the solicitation requirements.

The evaluation team will initially verify that the proposal met all of the acceptability Review requirements in Section M.4 of the solicitation.

Any proposal that fails the Acceptability Review will be removed from consideration for award and the Offeror will be notified, in writing, as soon as practicable. Only proposals that initially pass all the criteria in the Acceptability Review in accordance with Section M.4. shall be considered eligible for award.

Following the Acceptability Review, the evaluation team will evaluate and verify the proposal's support documentation for each evaluation element.

In the event that a claimed evaluation element is unsubstantiated or otherwise not given credit for, the Offeror's claimed score shall have the credit value of the refuted evaluation element deducted from the proposal; however, evaluation will continue as long as the claimed credits meet or exceed the Domain Qualification Threshold. If the proposal does not meet or exceed the Domain Qualification Threshold, the evaluation for that proposal will stop.

If the evaluation team discovers misleading, falsified, and/or fraudulent proposal information or support, the Offeror will be eliminated from further consideration for award.

### **M.4 Acceptability Review**

The following will be evaluated on an acceptable/unacceptable basis regarding whether the requested proposal submission information meets the criteria for the information requested in Section L.5.1 and is current, accurate, and complete.

- Offeror's signed SF33
- Document Verification and Self-Certified Qualifications Matrix (completed within proposal management system)
- Joint Venture Information (if applicable)

- Subcontractor Letter(s) of Commitment (if applicable)
- Meaningful Relationship Commitment Letters (if applicable)

Any proposal that fails the Acceptability Review will be removed from consideration for award and the Offeror will be notified, in writing, as soon as practicable.

## **M.5 Technical and Past Performance Evaluation**

The Offeror must ensure all the requested proposal submission information is current, accurate, and complete in accordance with the following sections of the solicitation:

- L.5.2 Qualifying Project Experience
- L.5.3 Federal Prime Contractor Experience
- L.5.4 Government-approved Systems, Rates, and Clearances
- L.5.5 Certifications
- L.5.6 Past Performance

Offerors who meet the Acceptability Review in accordance with Section M.4 will be evaluated for claimed credits in accordance with the following Sections and Section M.6, Scoring Table.

### **M.5.1 Volume 1 - General**

Volume 1 submissions are mandatory requirements, and are not included as a Technical Evaluation Element. See M.4 Acceptability Review for evaluation criterion.

### **M.5.2 Volume 2 – Qualifying Project Experience**

If the Offeror chooses to claim credit for Qualifying Project Experience, the Offeror must ensure all the requested proposal submission information is current, accurate, and complete in accordance with Section L.5.2. Qualifying Projects will be scored in accordance with Section M.6, Scoring Table.

### **M.5.3 Volume 3 – Federal Prime Contractor Experience**

If the Offeror chooses to claim credit for Federal Experience, the Offeror must ensure all the requested proposal submission information is current, accurate, and complete in accordance with Section L.5.3.

Offerors who have Federal Experience as a prime contractor will receive additional credits in accordance with Section M.6, Scoring Table.

### **M.5.4 Volume 4 – Government-Approved Systems, Rates, and Clearances**

If the Offeror chooses to claim credit for Government-approved Systems, rates, and Clearances, the Offeror must ensure all the requested proposal submission information is current, accurate, and complete in accordance with Section L.5.4.

Offerors who have Government-Approved Systems, Rates, and Clearances will receive additional credits in accordance with Section M.6, Scoring Table.

#### **M.5.5 Volume 5 – Certifications**

If the Offeror chooses to claim credit for Certifications, the Offeror must ensure all the requested proposal submission information is current, accurate, and complete in accordance with Section L.5.5.

Offerors who have these Certifications will receive additional credits in accordance with Section M.6, Scoring Table.

Certifications and clearances with multiple levels are not cumulative and shall only receive credits for the highest level achieved. For example, if the Offeror has CMMI-Development Level 3 they would not receive credits for CMMI-Development Level 2, only Level 3.

#### **M.5.6 Volume 6 - Past Performance**

If the Offeror chooses to claim credit for Past Performance, the Offeror must submit past performance documentation in accordance with Section L.5.6 for each Relevant Qualifying Project submitted subject to Section L.5.2. Offerors must ensure all the requested past performance assessment information is current, accurate, and complete in accordance with Section L.5.6. The Offeror will be evaluated on overall ratings earned for each past performance assessment submitted, e.g. CPARS Report or J.P-4 Past Performance Rating Form.

Evaluation of CPARS reports will only consider the following criteria to calculate scoring:

- a. Technical/Quality of Service
- b. Schedule/Timeliness
- c. Cost Control
- d. Management or Business Relations
- e. Small Business Subcontracting (if applicable)

If the CPARS report contains other criteria not listed above (e.g. “Regulatory Compliance”), that criteria will not be used.

Only Relevant Qualifying Projects are eligible for scored evaluation credit under Past Performance.

### M.5.6.1 Evaluation Ratings for Past Performance Submissions

Each past performance assessment will be evaluated as “Positive”, “Neutral,” “Satisfactory”, or “Negative.”

- A “Positive” rating will be given to an assessment with an average rating greater than “Satisfactory” (e.g., >3.0 on a 5 point scale) across the applicable rating elements.
- A “Satisfactory” Past Performance rating will be given to an assessment with an average rating of “Satisfactory” (e.g. =3.0 on a 5 point scale) across the applicable rating elements.
- A “Neutral” rating will be given for a project without an associated record of relevant past performance or for which information on past performance is not available.
- A “Negative” rating will be given to an assessment with an average rating less than “Satisfactory” (e.g., < 3.0 on a 5 point scale) across the applicable rating elements.

The following scenarios are only examples to help Offerors understand how to calculate their past performance rating for submitted qualifying projects. For example:

Qualifying Project #1		
CPARS Rating	Evaluation Area	Rating Value
Very Good	Technical/Quality of Service	4
Satisfactory	Schedule/Timeliness	3
No Rating	Cost Control	N/A (Neutral)
Satisfactory	Management or Business Relations	3
Satisfactory	Regulatory Compliance	N/A (Not assessed)
No Rating	Small Business Subcontracting	N/A (No Rating)
Total Number of Credits		10
10 divided by the Number of Scored Elements (3) = 3.33 for Qualifying Project #1		
Evaluation Rating		Positive
Qualifying Project #2		
CPARS Rating	Evaluation Area	Rating Value
Very Good	Technical/Quality of Service	3
Very Good	Schedule/Timeliness	3
Satisfactory	Cost Control	3
Very Good	Management or Business Relations	3
Satisfactory	Regulatory Compliance	N/A (Not assessed)
Satisfactory	Small Business Subcontracting	3
Total Number of Credits		15
15 divided by the Number of Scored Elements (5) = 3.00 for Qualifying Project #2		
Evaluation Rating		Satisfactory

### M.5.6.2 Credits Assigned to Past Performance Assessments

Each Relevant Qualifying Project receiving a “Positive” past performance rating will earn one evaluation credit. Zero credits will be earned for a “Satisfactory”, “Neutral” or “Negative” rating.

Projects with a “Negative” past performance rating will be eliminated from consideration as part of the Offer in accordance with Section L.5.2.1.

A total of 5 credits are designated to this Past Performance evaluation factor. Offerors will only receive credit for each submitted qualifying project with “Positive” past performance rating.

#### **M.6 Services MAC Qualifications Matrix (Scoring Table)**

See Attachments JP.X through JP.X for Domain-specific qualification matrices. Domain-specific matrices will be added at a later date; however, an example Small Business qualifications matrix has been included in this Interact Post. The Government is still incorporating other areas of industry feedback (e.g. surge capability, retention, emerging technology, etc.).

The “Max #” column indicates the maximum number of instances where the Offeror may claim evaluation credit for that specific criterion. For example, if an Offeror has 3 QPs that demonstrate the use of emerging technology, they can only claim credit for 1 of them. Qualifications with higher maximum allowable instances reflect those expected to provide greater benefit to the Government for the services anticipated in that Domain.

#### **M.7 Volume 7 - Responsibility**

Volume 7 submissions are mandatory requirements. The overall responsibility determination will be evaluated on an acceptable/unacceptable basis and is not considered a technical evaluation factor. In accordance with FAR Part 9, Offerors that are not deemed responsible will not be considered for award.

The Government may use any relevant information in its possession or in the public domain, including other past performance information available within the government and in non-government databases (e.g., CPARS and Dun & Bradstreet).

In making the overall determination of responsibility, information in FAPIIS, exclusions denoted in SAM, the representations and certifications in SAM and Section K, the Offeror’s Financial Resources (See Section L.5.7.3), and other pertinent data will be considered as deemed necessary.

The Professional Employee Compensation Plan and Uncompensated Overtime Policy is considered an “operational control” related element per FAR 9.104-1(e), and will be evaluated on an acceptable/unacceptable basis regarding whether the requested proposal submission information meets all the conditions for the information requested in Section L and is considered acceptable, accurate, and complete.

(End of Section M)